



## **The Mini MBA of Leadership Best Practices**

### **Objectives**

- Establish what top industry leaders are doing
- Improve your organizations' position through effective leadership
- Study the best practices and techniques of successful leaders
- Understand the dynamic of powerful interpersonal relationship skills
- Motivate you and those around you

### **Who Should Attend?**

- Existing leaders and managers seeking to rejuvenate their practice
- Management professional seeking leadership roles
- High potential and future leaders
- Leaders and managers implementing change programs
- Technical professionals undertaking managerial/leadership positions

### **Outlines:**

#### **MODULE 1: COLLABORATIVE LEADERSHIP AND COLLECTIVE WISDOM**

##### LEADERSHIP DEVELOPMENT FOR IMPACT AND INFLUENCE

- The professional challenges facing leadership
- Leadership progression: process to praxis
- Dynamic interpersonal relationship skills for organisational productivity
- Evaluating “people skills” for leadership development
- Building strategies for mutual benefit: networking and personal coaching
- Leadership paradigms that guide and authentic our thinking

##### THE GREAT INNER LEADERSHIP DISCOVERY

- My Leadership Journey
- Self-Reflection, self-esteem and confidence to lead
- The Character of a Leader
- Understand self to understand those you lead
- Leadership styles: leading self to lead others
- Real Leaders are emotionally intelligent



### RESILIENT LEADERSHIP IN UNPREDICTABLE TIMES

- The ever-present desire for change
- The Human Side of Change
- Why is change so difficult: Responses to Change
- Cross generational leadership: a crisis or challenge for leadership
- Change management strategies: Zig zag to business model regeneration
- Soft system methodology to make sense of the world in which we work

### TRUSTED INFLUENCE LEADERSHIP

- What is Trust Leadership? Edelman surveys and findings
- The Benefits of a High Trust Environment
- The importance of restoring breached trust
- Building Capacity for Trust: a robust model for influence and impacting others
- Personal Influence and productive outcomes
- Negotiating Agreement: getting to yes

### CREATING A WINNING COLLABORATIVE ENVIRONMENT

- The science of persuasion
- Collaboration or conflict- Alliancing the Win-Win Solution
- Tips on improving performance
- Communicating to impact, influence and engage
- Leadership competence check
- Action planning to move forward

## **MODULE 2: LEADERSHIP, CREATIVITY & PEAK PERFORMANCE**

### CREATING VISION IMPACT

- The Leader as a Visionary
- The Power of Creative Vision
- The Leader's Influence on Culture
- How a Leader Facilitates the Path to a Culture
- Implementing a Leadership Communication Approach
- Models of Best Run Visionary Companies



### [DEVELOPING INNER LEADERSHIP STRENGTH](#)

- Guide to Knowing your Leadership Strengths
- How Leaders use their Emotional Intelligence
- Understanding the Leaders Base of Power
- Understanding your Inner Spiritual Dynamic
- Leaders Influence on People
- Managing your Body and Mind Effectively

### [HOW A LEADER DEVELOPS AND MOTIVATES HIS PEOPLE](#)

- Secrets to Involve Others
- Best Practices of Effective Mentors and Coaches
- The Motivating Leader
- How to Motivate Yourself and Others
- Understanding the Major Types of Motivation
- How a leader Creates an Environment for Self-Motivation

### [HOW A LEADER MAXIMISES RESOURCES MORE EFFECTIVELY](#)

- Best Practices to Effectively Delegate
- The Benefits of Delegation
- The Barriers to Delegation
- Establishing Peak Performance Goal Setting Strategies
- Creating the Climate for Empowerment
- How to use Time Management, Planning and Prioritising

### [HOW A LEADER BUILDS A PEAK PERFORMANCE CULTURE](#)

- The Leader as a Creative Thinker
- Building a Culture of Innovation and New Ideas
- Characteristics of a High Performing Leader
- Putting Best Practices into Practice
- How to be Proactive in your Relationships
- Guide to Building a Personal Leadership Plan